Welcome to the 2019 Super Co-Op Annual Meeting

Pomona – January 9

Modesto – January 24





Welcome!



Today's Agenda

8:30 - 10:00AM – Updates

- * Super Co-Op Lead Agency
- CDE Food Distribution Program

10:00AM - 2:00PM - Food Show



Food Show



- * Commodity only
- * No commercial products
- * Stop by Super Co-Op booth



Super Co-Op Governance



* Lead Agency

Santa Clarita Valley School Food Service Agency

* Governing Council

- * 9 Regional group leads & guests
- * Oversees Co-Op business
- * Approves Governing Rules & Policies

* Administrator

- * Gold Star Foods
- * Cynthia Barcelo, USDA Foods Program Manager
- * Stephanie Ewing, Vice President



Regional Group Representatives

Region	District	Representative
Lead	Santa Clarita Valley SFSA	Lynnelle Grumbles
	San Juan Unified School District	Monique Stovall
2	San Mateo-Foster City School District	Andrew Soliz
3	Central Unified School District	Alissa Angle
4	Oxnard Union High School District	Stephanie Gillenberg
5	Manhattan Beach Unified School District	Léna Agee
6	South Pasadena Unified School District	Michelle Curry
7	Whittier Union High School District	Liz Brown-Smith
8	Pomona Unified School District	Daryl Hickey
9	Palm Springs Unified School District	Stephanie Bruce

New Districts for SY 2019-2020

6

Desert Sands Unified School District
Vaughn Next Century Learning Center
Weaver Union School District
West Park Elementary School District





TLS & Entitlement Change

	2015-16	2016-17	2017-18	2018-19		
Districts	222	232	228	238		
TLS	233,923,451	243,793,996	231,075,526	233,481,070		
Rate	\$.3125	\$.3200	\$.3350	\$.3425		
Entitlement	\$73,101,078	\$78,014,079	\$77,410,301	\$79,967,266		
DoD Fresh	\$5,616,487	\$6,222,166	\$8,724,872	\$8,349,992		
Unproc. Pilot	\$449,172	\$2,533,000	\$1,263,000	\$1,208,000		
Expenditures	\$63,712,958	\$66,863,299	\$67,422,429	\$68,590,451		
Remaining	\$1,229,905	\$4,502,242	(\$15,578)	\$2,939,388		
% Spent	98.11%	94.23%	100.02%	95.83%		

Entitlement & Expenditures

	2018-19									
	Original Estimate	Original Estimate Actual								
TLS	237,341,277	233,481,070	(3,860,207)							
Rate	\$.3425	\$.3425								
Entitlement	\$81,289,387	\$79,967,266	\$(1,322,120.90)							

- * Substantial loss in TLS & funds
- * 2/3 of Districts declined
- * Dashboards updated later this week

Numbers



SY2018-19

665	Trucks direct delivery (brown box)
1,012	Trucks to 46 processors
1,372,640	Cases or Units
\$1,235,376	State Administrative Fees

Cancelled Direct Delivery



- * CHICKEN DRUMSTICK FRZ CTN-40 LB
- * APRICOTS DICED PEELED EX LT CAN-6/10 (most)
- * OATS ROLLED TUBE-12/42 OZ
- * RAISINS BOX-144/1.33 OZ
- * PEAS CAN-6/10



What's New?



USDA Trade Mitigation Programs

- * AMS to purchase \$1.2 billion in commodities
- * Assist farmers suffering from damage due to "unjustified trade retaliation by foreign nations"
- * Bonus available over next four quarters
- * Avoid replacing other procurements with bonus

USDA Foods for Breakfast



- * 2019 Ag Appropriations bill
- * \$20 million
- * Annual allocation
- * Less than 1¢ per meal (but it's a start!)
- * Approval pending



Federal Government Shutdown



What will continue:

- * Deliveries of already-"purchased" USDA Foods
- * Trade mitigation purchases
- * AMS says "minimal impact"
- * Possible delay in SY2019-20 surveys





- * Effective July 1, 2018
- * Updates to 7 CFR Part 250 Donation of Foods for Use in the U.S.
- * Policy documents pending
- * Fee for Service transfer of title
- * Pooled inventory at distributors
- Processor agreements with distributors





- Fee for Service through Distributor Transfer of Title
 - * Distributors must have authorization from RA to order FFS items on their behalf
 - * INCREASED ORDER LEAD TIME
 - * Title transfers to district (drawdown) when delivered to distributor
 - * Distributor can act as Authorized Agent of the RA through written agreement
 - * Discourages pooling of inventory at distributor





- * Processors must have contracts with distributors that include:
 - * Financial liability for replacement value
 - * Monthly end product sales reporting frequency
 - * Value Pass Through (VPT) system





- * Procurement Requirements §250.31(b)
- * Contracts and solicitations:
 - * Price of end product
 - * Value Pass Through (VPT) method and assurance that crediting will be in accordance with §250.36
 - * Value of USDA Food in end product
 - * Location for delivery of end product



Average Price File Comparison

Material	Material Description	Trucks	Year	FMV	Entitlement	Difference
100154	BEEF COARSE GROUND FRZ -60 LB	158	2018-19	\$2.3181	\$15,382,911.60	
			2019-20	\$2.2248	\$14,763,772.80	(\$619,138.80)
100103	CHICKEN LARGE CHILLED -BULK	186	2018-19	\$0.8957	\$5,997,607.20	
			2019-20	\$0.9345	\$6,257,412.00	\$259,804.80
110242	CHEESE NAT AMER FBD BARREL-500 LB	72	2018-19	\$1.6551	\$4,861,888.76	
			2019-20	\$1.6046	\$4,713,672.96	(\$148,215.80)
110244	CHEESE MOZ LM PT SKM UNFZ PROC PK	67	2018-19	\$1.6291	\$4,488,781.41	
			2019-20	\$1.6208	\$4,465,911.80	(\$22,869.61)
100256	STRAWBERRY FRZ CUP- 96/4.5 OZ	38.5	2018-19	\$1.7487	\$2,544,883.11	
			2019-20	\$1.3492	\$1,963,490.76	(\$581,392.35)
					Total	(\$1,111,811.76)

Additional Entitlement



SY2017-18 Processor Carry-over Pounds

12,773,182 LBS. = \$13.29 Million

12% additional funds added to your processing entitlement in October 2018

Contracts and Solicitations



SY2019-20 RFP for USDA Foods End Products and Commercial Equivalents

Processed USDA Foods Products and Commercial Equivalents

- * Price Catalog (formerly known as Market Basket)
- * Manufacturer pricing to your distributor
- * Must be approved Super Co-Op distributor





Price Catalog = formerly known as Market Basket

										Super Co-	Op - Sant	a Clarita	Valley S	chool Food	d Service	s Agency						
									RF	P No. 1801 - F						ial Equiva	lents					
											Resu	lts - Mar	cet Bask	et - SY2018	3-19							
															ing Informa	tion		Co	mmercial E	quivalents		
Approved March 2	2, 2018			USDA Foods End	ISDA Foods End Products SEPDS Information									Net Off Invoice	Fee for	Service				cial Price stributor	Commerce FOB Man	
					Heets USDA			Hat Waight	WBSCM		USDA Fandr	USDA	USDA	Hat Off Invaice				Mastr USDA Bay				
					American	Hat Waight			USDA Fandr	WBSCH USDA	Inventory	Fandr	Fandr	Direnant off				American				
Hanufacturer	Ha.	End Pruduct Description	Product Category	Manufacturer Item Cude	Proviries T-Tes	Per Care (lbr.)	Servings Per Care	Serving (mx.)	Material Cade	Fundr Material Description	Draudaus per care	Talus per Paund	Talue per Care	Cummercial Price	Care Price	Quantity	Commercial Item Manufacturer Code	Pravirian T-Tes	Care Price	Quantity	Care Price	Quantity
20TH CENTURY FOOD READURES JNG.	. 1	Apple Muffins 100-1.5 ax	BAKERY	207115W	Y	9.37	100.00	1.50	110208	White WW Broad	3.9300	\$ 0.2556	\$ 1.0000	\$ 1.00	\$ 27.75	truckload	207115W	Y	\$ 28.75	trucklaad	\$ 27.75	1 pallot
20TH CENTURY FOOD PRODUCTS, INC	2								100206	Appler, Ond	1.0300	\$ 0.7588	\$ 0.7800	\$ 0.78	\$ 27.97	truckload		γ				
20TH CENTURY FOOD PRODUCTS, INC	3								100046	Eqqr	1.5500	\$ 0.5668	\$ 0.9100	\$ 0.91	\$ 27.84	truckload		Y				
20TH CENTURY FOOD PRODUCTS, INC	4								100439	Yeq Oil	1.3700	\$ 0.5459	\$ 0.7500	\$ 0.75	\$ 28.00	truckload		γ				
20TH CENTURY FOOD PRODUCTS, INC	5	Blueberry Muffins 100-1.5 az	BAKERY	207215W	Y	9.37	100.00	1.50	110208	White WW Bread	3.7100	\$ 0.2556	\$ 0.9500	\$ 0.95	\$ 27.80	truckload	207215W	Y	\$ 28.75	truckload	\$ 27.75	1 pallot
20TH CENTURY FOOD PRODUCTS, INC	6								100243	Blueborries	0.5600	\$ 0.7086	\$ 0.4000	\$ 0.40	\$ 28.35	truckload		Y				
20TH CENTURY FOOD PRODUCTS, INC	7								100046	Eqqr	1.6800	\$ 0.5868	\$ 0.9900		-			Y				
20TH CENTURY FOOD PRODUCTS, INC	*								100439	Veq Oil	1.4100	\$ 0.5459						Y				
20TH CENTURY FOOD PRODUCTS, INC 20TH CENTURY FOOD	9	Cherry Muffinz 100-1.5 az	BAKERY	207315W	٧	9.37	100.00	1.50	110208	White WW Bread	3.7000	\$ 0.2556	\$ 0.9500				207315W	٧	\$ 28.75	truckload	\$ 27.75	1 pallot
PRODUCTS.INC 20TH CENTURY FOOD	10								100237	Chorrior, Frz	1.1200	\$ 0.7140	\$ 0.8000	\$ 0.80			_	Y				
PRODUCTS, INC	11								100046	Eqqr	1.6800	\$ 0.5868	\$ 0.9900	\$ 0.99	•	truckload	_	Y				
PRODUCTS, INC 20TH CENTURY FOOD	12								100439	Veq Oil	1.4100	\$ 0.5459	\$ 0.7700	\$ 0.77		truckload		Y				
PRODUCTS.INC 20TH CENTURY FOOD	13	Banana Muffinz 100-1.5 ex	BAKERY	207715W	Y	9.37	100.00	1.50	110208	White WW Broad	3.8000 1.7300	\$ 0.2556 \$ 0.5868	\$ 0.9700 \$ 1.0200				207715W	Y Y	\$ 28.75	truckload	\$ 27.75	1 pallot
PRODUCTS, INC 20TH CENTURY FOOD	15								100046	Eqqr	1,4700	s 0.5868		•	•			Y Y				
PRODUCTS, INC 20TH CENTURY FOOD	16	Chacalate Muffinz 100-1.5 az	BAKERY	207A15W	Y	9.37	100.00	1.50	110208	Voq Oil Whito WW Broad	3.4800	\$ 0.5459	\$ 0.8900		•		207A15W	Y	\$ 28.75	trucklaad	\$ 27.75	1 pallot
PRODUCTS, INC 20TH CENTURY FOOD	17	Chacalate Murring 100-1.5 az	DHKENT	207A19W	T	7.31	100.00	1.50	100046	Eggr	1.8200	\$ 0.5868	\$ 1.0700				ZUTAISW	, ,	\$ 20.13	truckinaa	\$ 21.15	1 pallot
PRODUCTS, INC 20TH CENTURY FOOD	18								100439	VoqOil	1,4400	\$ 0.5459	\$ 0,7900	\$ 0.79		truckland		,				
PRODUCTS, INC 20TH CENTURY FOOD	19	Carnmoal Muffinz 100-1.5 ax	BAKERY	207C15W	y	9.37	100.00	1.50	110208	White WW Broad	3.4000	\$ 0.2556	\$ 0.8700			truckload	207C15W	ν ,	\$ 28.75	truckload	\$ 27.75	1 pallot
PRODUCTS, INC 20TH CENTURY FOOD	20			2					100046	Eqqr	1.5500	\$ 0.5868	\$ 0.9100	\$ 0.91		truckload		,				.,,
PRODUCTS, INC 20TH CENTURY FOOD	21								100439	Veq Oil	1.3700	\$ 0.5459	\$ 0.7500			truckload		y				
PRODUCTS, INC 20TH CENTURY FOOD	22	Cranborry Orango 100-1.5 mx	BAKERY	207N15W	Y	9.37	100,00	1.50	110208	White WW Broad	3,5900	\$ 0,2556					207N15W	y	\$ 28.75	trucklead	\$ 27.75	1 pallot
PRODUCTS.INC 20TH CENTURY FOOD	23								100301	Cranborrios	0.8200	\$ 1,4749	\$ 1,2100	\$ 1.21	\$ 27.54	truckload		Y				
PRODUCTS.INC 20TH CENTURY FOOD	24								100046	Eqqr	1.6300	\$ 0.5868	\$ 0.9600					Y				
PRODUCTS, INC 20TH CENTURY FOOD	25								100439	Voq Oil	1.3100	\$ 0.5459	\$ 0.7200	\$ 0.72	\$ 28.03			Y				
PRODUCTS, INC 20TH CENTURY FOOD PRODUCTS, INC	26	Apple Muffine 60-3.0 az	BAKERY	217130W	Y	11.25	60.00	3.00	110208	White WW Bread	4.3200	\$ 0.2556	\$ 1.1000	\$ 1.10	\$ 27.05	truckload	217130W	Y	\$ 28.15	trucklaad	\$ 27.15	1 pallot
20TH CENTURY FOOD PRODUCTS, INC	27								100206	Apples, Cnd	1.1500	\$ 0.7588	\$ 0.8700	\$ 0.87	\$ 27.28	truckload		Y				
20TH CENTURY FOOD PRODUCTS, INC	28								100046	Eqqr	1.7300	\$ 0.5868	\$ 1.0200	\$ 1.02	\$ 27.13	truckload		٧				
20TH CENTURY FOOD PRODUCTS, INC	29								100439	Veq Oil	1.5100	\$ 0.5459	\$ 0.8200	\$ 0.82	\$ 27.33	truckload		Y				
20TH CENTURY FOOD PRODUCTS, INC	30	Blueberry Muffinz 60-3.0 az	BAKERY	217230W	Y	11.25	60.00	3.00	110208	White WW Bread	4.4600	\$ 0.2556	\$ 1,1400	\$ 1.14	\$ 27.01	truckload	217230W	Y	\$ 28.15	trucklaad	\$ 27.15	1 pallot
20TH CENTURY FOOD PRODUCTS, INC	31								100243	Bluoborries	0.6800	\$ 0.7086	\$ 0.4800	\$ 0.48	\$ 27.67	truckload		Y				
20TH CENTURY FOOD PRODUCTS, INC	32								100046	Eqqr	2.0300	\$ 0.5868	\$ 1,1900	\$ 1.19	\$ 26.96	truckload		Y				
20TH CENTURY FOOD PRODUCTS, INC	33								100439	Veq Oil	1.7100	\$ 0.5459	\$ 0.9300	\$ 0.93	\$ 27.22	trucklaad		٧				
20TH CENTURY FOOD PRODUCTS, INC	34	Chorry Muffins 60-3.0 az	BAKERY	217330W	Y	11.25	60.00	3.00	110208	White WW Bread	4.2400	\$ 0.2556	\$ 1.0800	\$ 1.08	\$ 27.07	truckload	217330W	γ	\$ 28.15	truckload	\$ 27.15	1 pallot
20TH CENTURY FOOD PRODUCTS, INC	35								100237	Chorrior, Frz	1.2600	\$ 0.7140	\$ 0.9000	\$ 0.90	\$ 27.25	trucklaad		Y				
20TH CENTURY FOOD PRODUCTS, INC	36								100046	Eqqr	1.9000	\$ 0.5868	\$ 1.1100	\$ 1.11	\$ 27.04	truckload		Y				
20TH CENTURY FOOD PRODUCTS, INC	37								100439	Yeq Oil	1.6100	\$ 0.5459	\$ 0.8800	\$ 0.88	\$ 27.27	truckload		Y				
20TH CENTURY FOOD PRODUCTS, INC	38	Cherry Chac Muffinz 60-3.0 az	BAKERY	2173A30W	Y	11.25	60.00	3.00	110208	White WW Broad	4.1600	\$ 0.2556	\$ 1.0600	\$ 1.06	\$ 27.09	truckload	2173A30W	γ	\$ 28.15	trucklaad	\$ 27.15	1 pallet

SY2019-20 RFP for USDA Foods End Products and Commercial Equivalents

Price Catalog (formerly Market Basket)

- * Award to all processors that meet RFP conditions
- * Manufacturer pricing to your distributor
 - Bracket pricing based on load size
- * District choice to purchase
- * Mid-year amendment for new items





SY2019-20 RFP for USDA Foods End Products and Commercial Equivalents

- * Publishing solicitation January 15
 - * Price Catalog (formerly Market Basket)
- *Award March 28, 2019
 - * Prices published same day
- * No general commercial pricing





Direct Delivery Distribution Contract



- * Direct Delivery (formerly brown box)
 Distribution Contract expires in June 2019
- * New bid out in January 2019 for award in March 2019
- * Stay tuned!



FAQs



Why Does My Entitlement Change?



Annual Entitlement =
Total Lunches Served (TLS) * Meal Rate

- * Updated to actual TLS in November (+/-)
- * Carry-over value at processors
- * Bi-annual entitlement sweeps
- * Cancelled brown box
- * Entitlement does **NOT** carry over to next year

How Do I Get My Value Pass Through?



To get your VPT "Commodity Discount"

- ★ Have entitlement in your account
- ★ Manufacturer has the correct raw product
- ★ Item listed on Market Basket RFP
- ★ Distributor identified correctly in K12 or PL

Order **Lead Times** getting longer!
Up to 3 weeks or more
Be kind to your distributor...
....order early



What's a Commercial Equivalent?

- * Same as processed commodity product
- * Without the discount
- * Enables seamless menu substitution
- * If you want commercial product only, work with your distributor to order with correct code



Bids & Contracts

Solicitation for **Distribution** of Processed USDA Foods & Commercial Goods for **SY2019-20**

- * Responsibility of the Member District
- * No piggy-back
- * No multi-district solicitation
- Pricing established for commercial equivalents by Market Basket RFP
- * Ask for delivered price separately for Market Basket items
- * Sample RFP language updated soon



Solicitation for **Distribution** of Processed USDA Foods & Commercial Goods for **SY2018-19**

- * Responsibility of the Member District
- * No direct delivery to district pricing
- * USDA Procurement Regulations
 - * Fair
 - * Open
 - * Competitive
 - * Transparent
 - * Responsive & Responsible bidders
- * \$250,000 small purchase threshold



Contracts – by Super Co-Op



Maintained by Lead Agency – Santa Clarita Valley

- * Administrator
 - * Gold Star Foods
- * USDA Foods Direct Delivery (brown box)
 Distribution
 - * Gold Star Foods
- * USDA Foods Further Processing & commercial equivalents manufacturer pricing to distributors
 - * Multiple manufacturers



Contracts – by Member Districts



- * Further Processed USDA Foods Distribution
- * Direct Delivery from Manufacturers
- * Other local solicitations



Direct Delivery USDA Foods (aka Brown Box)



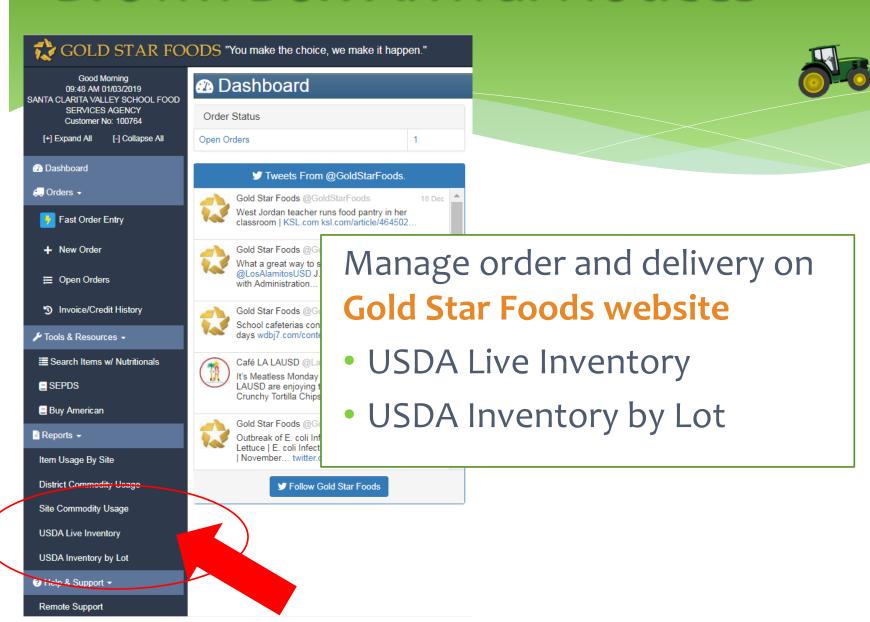
USDA Foods Direct Delivery (Brown Box) Distributor



- * Gold Star Foods
- * Distribution for SY2018-19
- * Gold Star Foods South Ontario
- * Gold Star Foods North Dixon
 - * Some product shipped directly to North location
- * New contract for SY2019-20



Brown Box Arrival Notices



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500006

100022

CHEESE MOZ PART SKIM FRZ LVS CAA311927

Item No.▼	Mfg. Item No.	Description	Lot No.	Document No.	Date Rcvd.	Storage Begin Date	UOM	Original Qty	Remaining Qty	Pack Size	Item Category
Filter	Filter	Filter	Filter	Filter	# Filter	# Filter	Filt				Filter
500593	110859	MIXED BERRY FRZ CUP	CAA312334	P-RCPT420728	12/21/2018	02/01/2019	CS	1	1	96/4 OZ	FRZN SNCKS
500586	110730	PORK PULLED CKD PKG	CAA312319	P-RCPT420751	12/21/2018	02/01/2019	CS	19	19	8/5 LB	PROC PORK S
500567	110623	BLUEBERRY HIGHBUSH FRZ CTN	CAA290218-12/04	FROM SURPLUS	12/04/2018	02/01/2019	CS	51	51	12-2.5 LB	FRZN FRUIT
500523	110723	CRANBERRIES DRIED PKG-300/1.16	CAA312313	P-RCPT420040	12/17/2018	02/01/2019	CS	17	17	300/1.16OZ	SNACKS
500453	110473	BROCCOLI FRZ CTN	CAA312270	P-RCPT419662	12/13/2018	02/01/2019	CS	50	50	30LB	FRZN VEG
500452	110541	APPLESAUCE UNSWEETENED CAN	CAA312283	P-RCPT414951	11/09/2018	01/01/2019	CS	48	48	6/#10	CNND GOODS S
500452	110541	APPLESAUCE UNSWEETENED CAN	CAA312282	P-RCPT413516	11/01/2018	01/01/2019	CS	153	153	6/#10	CNND GOODS S
500452	110541	APPLESAUCE UNSWEETENED CAN	CAA312281	P-RCPT409810	10/12/2018	12/01/2018	CS	27	27	6/#10	CNND GOODS S
500382	110361	APPLESAUCE CUP	CAA312253	P-RCPT421338	12/29/2018	02/01/2019	CS	10	10	96/4.5 OZ	CNND GOODS S
500382	110361	APPLESAUCE CUP	CAA312252	P-RCPT421336	12/29/2018	02/01/2019	CS	11	11	96/4.5 OZ	CNND GOODS S
500382	110361	APPLESAUCE CUP	CAA312251	P-RCPT419695	12/13/2018	02/01/2019	CS	9	9	96/4.5 OZ	CNND GOODS S
500366	100359	BEANS BLACK TURTLE CAN	CAA312173	P-RCPT419960	12/17/2018	02/01/2019	CS	77	77	6/#10	CNND GOODS S
500208	100117	CHICKEN FAJITA STRIPS CTN	CAA290240-12/04	FROM SURPLUS	12/04/2018	02/01/2019	CS	13	13	30 LB	PROC CHIX
500168	100212	MIXED FRUIT EX LT CAN	CAA311987	P-RCPT418807	12/07/2018	02/01/2019	CS	11	11	6/#10	CNND GOODS S
500168	100212	MIXED FRUIT EX LT CAN	CAA311983	P-RCPT404158	09/12/2018	11/01/2018	CS	13	13	6/#10	CNND GOODS S
500136	100241	PEACH FREESTONE DICED FRZ CUP	CAA312059	P-RCPT418812	12/07/2018	02/01/2019	CS	22	22	96/4.4 OZ	SNACKS S
500136	100241	PEACH FREESTONE DICED FRZ CUP	CAA312058	P-RCPT418770	12/07/2018	02/01/2019	CS	50	50	96/4.4 OZ	SNACKS S
500132	100219	PEACHES CLING SLICES EX LT CAN	CAA312004	P-RCPT418814	12/07/2018	02/01/2019	CS	130	130	6/#10	CNND GOODS S
500132	100219	PEACHES CLING SLICES EX LT CAN	CAA312002	P-RCPT413733	11/02/2018	01/01/2019	CS	85	85	6/#10	CNND GOODS S
500132	100219	PEACHES CLING SLICES EX LT CAN	CAA312001	P-RCPT408560	10/05/2018	12/01/2018	CS	114	114	6/#10	CNND GOODS S
500130	100216	APRICOTS DICED CAN	CAA311995	P-RCPT418553	12/06/2018	02/01/2019	CS	8	8	6/#10	CNND GOODS S
500056	100355	POTATOES WEDGE FRZ PKG	CAA312163	P-RCPT419551	12/12/2018	02/01/2019	CS	208	208	6/5 LB	POTATOES S
500056	100355	POTATOES WEDGE FRZ PKG	CAA312162	P-RCPT419806	12/14/2018	02/01/2019	CS	96	96	6/5 LB	POTATOES S
500046	100315	PEAS CAN	CAA312141	P-RCPT419921	12/15/2018	02/01/2019	CS	29	29	6/#10	CNND GOODS S
500038	100313	CORN WHOLE KERNEL(LIQ) CAN	CAA312129	P-RCPT420851	12/26/2018	02/01/2019	CS	71	71	6/#10	CNND GOODS S
500038	100313	CORN WHOLE KERNEL(LIQ) CAN	CAA312128	P-RCPT419810	12/14/2018	02/01/2019	CS	70	70	6/#10	CNND GOODS S
500038	100313	CORN WHOLE KERNEL(LIQ) CAN	CAA312127	P-RCPT419782	12/14/2018	02/01/2019	CS	8	8	6/#10	CNND GOODS S
500030	100360	BEANS GARBANZO CAN	CAA312179	P-RCPT415741	11/15/2018	01/01/2019	CS	19	19	6/#10	CNND GOODS S
500026	100370	BEANS RED KIDNEY CAN	CAA312211	P-RCPT419964	12/17/2018	02/01/2019	CS	28	28	6/#10	CNND GOODS S
500008	100307	BEANS GREEN CAN	CAA312114	P-RCPT419851	12/14/2018	02/01/2019	CS	58	58	6/#10	CNND GOODS S
500008	100307	BEANS GREEN CAN	CAA312113	P-RCPT412347	10/25/2018	12/01/2018	CS	62	62	6/#10	CNND GOODS S

12/06/2018 02/01/2019

CS

319

319

8/6 LB

CHEESE

P-RCPT418511

500452

500382

500382

500382

500366

500208

500168

500168

500136

500136

500132

500132

500132

500130

500056

500056

500046

500038

500038

500038

110541

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Filter	Filter	Filter	Filter	Filter	# Filter	iii Filter	Filt		
500593	110859	MIXED BERRY FRZ CUP	CAA312334	P-RCPT420728	12/21/2018	02/01/2019	CS	1	1
500586	110730	PORK PULLED CKD PKG	CAA312319	P-RCPT420751	12/21/2018	02/01/2019	CS	19	19
500567	110623	BLUEBERRY HIGHBUSH FRZ CTN	CAA290218-12/04	FROM SURPLUS	12/04/2018	02/01/2019	CS	51	51
500523	110723	CRANBERRIES DRIED PKG-300/1.16	CAA312313	P-RCPT420040	12/17/2018	02/01/2019	CS	17	17
500453	110473	BROCCOLI FRZ CTN	CAA312270	P-RCPT419662	12/13/2018	02/01/2019	CS	50	50
500452	110541	APPLESAUCE UNSWEETENED CAN	CAA312283	P-RCPT414951	11/09/2018	01/01/2019	CS	48	48
500452	110541	APPLESAUCE UNSWEETENED CAN	CAA312282	P-RCPT413516	11/01/2018	01/01/2019	CS	153	153

CAA312281

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CAA312004

CAA312002

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CAA290240-12/04

Document No.

P-RCPT409810

P-RCPT421338

P-RCPT421336

P-RCPT419695

P-RCPT419960

P-RCPT418807

P-RCPT404158

P-RCPT418812

P-RCPT418770

P-RCPT418814

P-RCPT413733

P-RCPT408560

P-RCPT418553

P-RCPT419551

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P-RCPT420851

P-RCPT419810

P-RCPT419782

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Original Qty

Item No.▼	Mfg. Item No.	Description	Lot No.
Filter	Filter	Filter	Filter
500593	110859	MIXED BERRY FRZ CUP	CAA312334
500586	110730	PORK PULLED CKD PKG	CAA312319

APPLESAUCE UNSWEETENED CAN

APPLESAUCE CUP

APPLESAUCE CUP

APPLESAUCE CUP

BEANS BLACK TURTLE CAN

MIXED FRUIT EX LT CAN

MIXED FRUIT EX LT CAN

APRICOTS DICED CAN

PEAS CAN

POTATOES WEDGE FRZ PKG

POTATOES WEDGE FRZ PKG

CORN WHOLE KERNEL(LIQ) CAN

CORN WHOLE KERNEL(LIQ) CAN

CORN WHOLE KERNEL(LIQ) CAN

CUP

CUP

CHICKEN FAJITA STRIPS CTN

PEACH FREESTONE DICED FRZ

PEACH FREESTONE DICED FRZ

PEACHES CLING SLICES EX LT CAN

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APPLESAUCE UNSWEETENED CAN

APPLESAUCE CUP

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APPLESAUCE CUP

BEANS BLACK TURTLE CAN

MIXED FRUIT EX LT CAN

MIXED FRUIT EX LT CAN

APRICOTS DICED CAN

PEAS CAN

POTATOES WEDGE FRZ PKG

POTATOES WEDGE FRZ PKG

CORN WHOLE KERNEL(LIQ) CAN

CORN WHOLE KERNEL(LIQ) CAN

CORN WHOLE KERNEL(LIQ) CAN

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CHICKEN FAJITA STRIPS CTN

PEACH FREESTONE DICED FRZ

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Filler	Filter	Filter	Filler	Filler	I litter	1 litter	_ FIII		
500593	110859	MIXED BERRY FRZ CUP	CAA312334	P-RCPT420728	12/21/2018	02/01/2019	CS	1	1
500586	110730	PORK PULLED CKD PKG	CAA312319	P-RCPT420751	12/21/2018	02/01/2019	CS	19	19
500567	110623	BLUEBERRY HIGHBUSH FRZ CTN	CAA290218-12/04	FROM SURPLUS	12/04/2018	02/01/2019	CS	51	51
500523	110723	CRANBERRIES DRIED PKG-300/1.16	CAA312313	P-RCPT420040	12/17/2018	02/01/2019	CS	17	17
500453	110473	BROCCOLI FRZ CTN	CAA312270	P-RCPT419662	12/13/2018	02/01/2019	CS	50	50
500452	110541	APPLESAUCE UNSWEETENED CAN	CAA312283	P-RCPT414951	11/09/2018	01/01/2019	CS	48	48
500452	110541	APPLESAUCE UNSWEETENED CAN	CAA312282	P-RCPT413516	11/01/2018	01/01/2019	CS	153	153

P-RCPT409810

P-RCPT421338

P-RCPT421336

P-RCPT419695

P-RCPT419960

P-RCPT418807

P-RCPT404158

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Filter	Filter	Filter	Filter	Filter	Filter	Filter	Filt		
500593	110859	MIXED BERRY FRZ CUP	CAA312334	P-RCPT420728	12/21/2018	02/01/2019	CS	1	1
500586	110730	PORK PULLED CKD PKG	CAA312319	P-RCPT420751	12/21/2018	02/01/2019	CS	19	19
500567	110623	BLUEBERRY HIGHBUSH FRZ CTN	CAA290218-12/04	FROM SURPLUS	12/04/2018	02/01/2019	CS	51	51
500523	110723	CRANBERRIES DRIED PKG-300/1 16	CAA312313	P-RCPT420040	12/17/2018	02/01/2019	CS	17	17

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Filter	Filter	Filter	Filter	Filter	Filter	# Filter	Filt		
00593	110859	MIXED BERRY FRZ CUP	CAA312334	P-RCPT420728	12/21/2018	02/01/2019	CS	1	

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Direct Delivery Management



*Important!

- * Return any Direct Delivery product delivered in error by Gold Star Foods
- * If not on your Live Inventory, it's not yours!







Direct Delivery Management

- Don't exceed amount needed for 6 months
- Follow Storage Policy
 - * 6-month shelf life items
 - * All others
- Extended storage fees
 - * Adds to cost of goods
- Manage order and delivery on Gold Star Foods Live Inventory
- * Monthly sweeps
- Check Brown Box Ads



USDA Foods Direct Delivery (Brown Box) Storage Policy Approved by the Governing Council - July 1, 2018

Per Title 7, Code of Federal Regulations (CFR), Section 250.1(c)(1), USDA Foods Direct Delivery (aka "Brown Box") inventory may not exceed an amount needed for a six-month period. To assist Member Districts in the management of direct delivery inventory, the following policies apply to Direct Delivery USDA Foods received and stored at the Super Co-Op USDA Foods Direct Delivery Distributor (Gold Star Foods):

Direct Delivery Items with a Six Month Shelf-Life

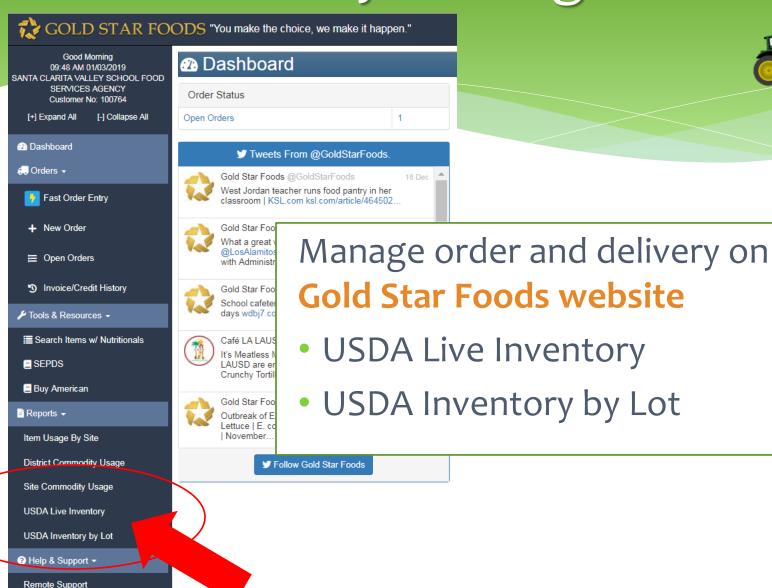
- It is the responsibility of the Member District to schedule delivery of product as soon as possible after receipt at the Super Co-Op USDA Foods Direct Delivery Distributor (Gold Star Foods).
- At 120 days (4 months), if the item has not been scheduled by the member district for delivery, inventory is moved into the Super Co-op General Account and offered to any Member District willing to take delivery of product in 30 days or less. The originating district pays state administrative fee and their entitlement is charged. The receiving district gets the product at no charge to their entitlement and pays delivery
- At 150 days (5 months), if the item has not been scheduled by the member district for delivery, the inventory is donated to a local non-profit agency (Ex: foodbank). The originating district's entitlement is charged for the item and they pay the state administrative fee. Six Month Shelf Life Items:

USDA Code	Description	the same of the same of
100003	CHEESE CHED YEL SHRED BAG	Pack Size
100017	CHEESE PROCESS LVS	6/5 LB
100018	CHEESE PROCESS YEL SLC LVS	6/5 LB
100019	CHEESE PROCESS WHT SLC LVS	6/5 LB
100036	CHEESE BICKIO ANALONIS	6/5LB
100037	CHEESE BLEND AMERYEL SLC LVS	6/5 LB
110394	CHEESE BLEND AMER SKM WHT SLC LVS	6/5LB
100008	TORTILLAS WHOLE WHEAT FZN	12/24CT
100006	CHEESE CHED RED FAT YEL	4/10LB
1000012	CHEESE CHED YEL CUTS	4/10 LB
100012	CHEESE CHED RF YEL SHRED BAG	6/5 LB
100500	CHEESE CHED RED FAT WHT SHRED	6/5LB
	RICE BROWN LONG PARBOILED PKG	24/2 LB
100499	RICE BROWN US#1 BAG	25 LB
101031	RICE BROWN LONG PARBOILED BAG	25 LB
110396	CHEESE STRING MOZZARELLA	
100012	CHEESE CHED RED FAT YEL SHRED	360/10Z

All Other Direct Delivery Items

- It is the responsibility of the Member District to schedule delivery of product as soon as possible after receipt at the Super Co-Op USDA Foods Direct Delivery Distributor (Gold Star Foods).
- At 10 months, if the item has not been scheduled by the member district for delivery, the inventory is moved to the Super Co-Op General Account and offered to any Member District willing to take delivery of the product within 30 days or less. The originating district pays state administrative fee and their entitlement is charged. The receiving district gets the product at no charge to their entitlement and pays
- Depending on the product expiration date, the inventory may be donated to a local non-profit agency (Ex:

Direct Delivery Management



APPLESAUCE UNSWEETENED CAN

APPLESAUCE CUP

APPLESAUCE CUP

APPLESAUCE CUP

BEANS BLACK TURTLE CAN

MIXED FRUIT EX LT CAN

MIXED FRUIT EX LT CAN

APRICOTS DICED CAN

PEAS CAN

POTATOES WEDGE FRZ PKG

POTATOES WEDGE FRZ PKG

CORN WHOLE KERNEL(LIQ) CAN

CORN WHOLE KERNEL(LIQ) CAN

CORN WHOLE KERNEL(LIQ) CAN

CUP

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CHICKEN FAJITA STRIPS CTN

PEACH FREESTONE DICED FRZ

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500593	110859	MIXED BERRY FRZ CUP	CAA312334	P-RCPT420728	12/21/2018	02/01/2019	CS	1	1
500586	110730	PORK PULLED CKD PKG	CAA312319	P-RCPT420751	12/21/2018	02/01/2019	CS	19	19
500567	110623	BLUEBERRY HIGHBUSH FRZ CTN	CAA290218-12/04	FROM SURPLUS	12/04/2018	02/01/2019	CS	51	51
500523	110723	CRANBERRIES DRIED PKG-300/1.16	CAA312313	P-RCPT420040	12/17/2018	02/01/2019	CS	17	17
500453	110473	BROCCOLI FRZ CTN	CAA312270	P-RCPT419662	12/13/2018	02/01/2019	CS	50	50
500452	110541	APPLESAUCE UNSWEETENED CAN	CAA312283	P-RCPT414951	11/09/2018	01/01/2019	CS	48	48
500452	110541	APPLESAUCE UNSWEETENED CAN	CAA312282	P-RCPT413516	11/01/2018	01/01/2019	CS	153	153

P-RCPT409810

P-RCPT421338

P-RCPT421336

P-RCPT419695

P-RCPT419960

P-RCPT418807

P-RCPT404158

P-RCPT418812

P-RCPT418770

P-RCPT418814

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P-RCPT419806

P-RCPT419921

P-RCPT420851

P-RCPT419810

P-RCPT419782

FROM SURPLUS

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500593	110859	MIXED BERRY FRZ CUP	CAA312334	P-RCPT420728	12/21/2018	02/01/2019	CS	1	1
500586	110730	PORK PULLED CKD PKG	CAA312319	P-RCPT420751	12/21/2018	02/01/2019	CS	19	19
500567	110623	BLUEBERRY HIGHBUSH FRZ CTN	CAA290218-12/04	FROM SURPLUS	12/04/2018	02/01/2019	CS	51	51
500523	110723	CRANBERRIES DRIED PKG-300/1.16	CAA312313	P-RCPT420040	12/17/2018	02/01/2019	CS	17	17
500453	110473	BROCCOLI FRZ CTN	CAA312270	P-RCPT419662	12/13/2018	02/01/2019	CS	50	50

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500593	110859	MIXED BERRY FRZ CUP	CAA312334	P-RCPT420728	12/21/2018	02/01/2019	CS	1	1
500586	110730	PORK PULLED CKD PKG	CAA312319	P-RCPT420751	12/21/2018	02/01/2019	CS	19	19

Item No.▼	Mfg. Item No.	Description	Lot No.	Document No.	Date Rcvd.	Storage Begin Date	UOM	Original Qty	Re
Filter	Filter	Filter	Filter	Filter	Filter	Filter	Filt		
500593	110859	MIXED BERRY FRZ CUP	CAA312334	P-RCPT420728	12/21/2018	02/01/2019	CS	1	1
500586	110730	PORK PULLED CKD PKG	CAA312319	P-RCPT420751	12/21/2018	02/01/2019	CS	19	19

Item No.▼	Mfg. Item No.	Description	Lot No.	Document No.	Date Rcvd.	Storage Begin Date	UOM	Original Qty	R
Filter	Filter	Filter	Filter	Filter	Filter	Filter	Fill		
500593	110859	MIXED BERRY FRZ CUP	CAA312334	P-RCPT420728	12/21/2018	02/01/2019	CS	1	1
500586	110730	PORK PULLED CKD PKG	CAA312319	P-RCPT420751	12/21/2018	02/01/2019	CS	19	19

Super Co-Op Website

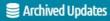


www.Super-Coop.org

Super-Coop.org



RFP 2018-2019



→ Log In



*Lead Agency Updates



Super Co-Op Member Handbook 2018-19 &



Super Co-Op FAQ's 🕹



2018-2019 Fee Structure **≛**



Customer Updates



2019-20 New Member Packet 🕹



18-19 Gold Kist Pilgrims Commodity Calculator 🕹



Tyson SY 18-19 Commodity Calculator-Final &

Administrative Updates



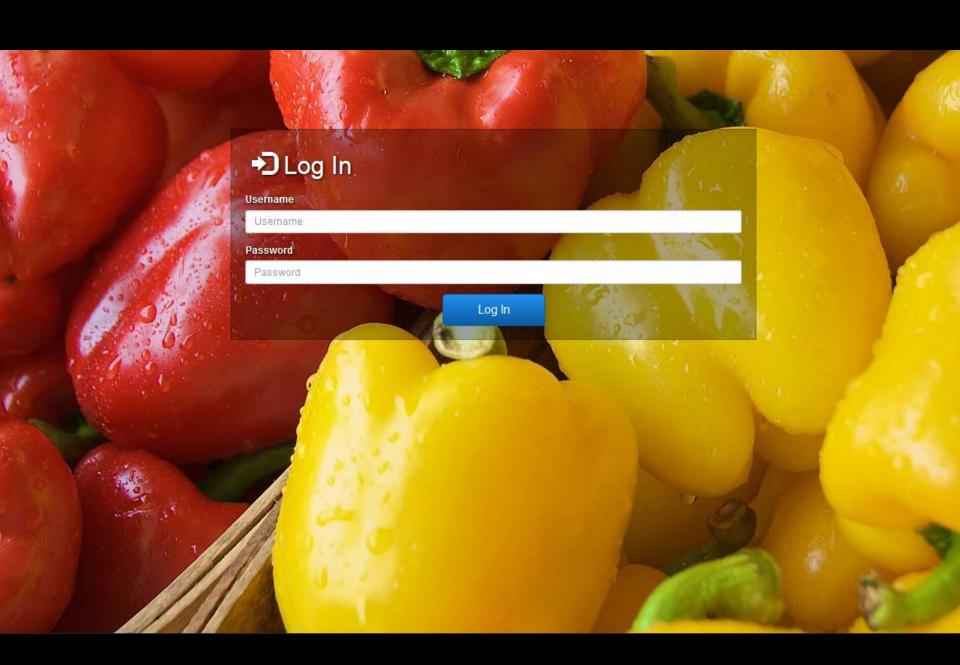
Boot Camp Training Oct 2018 Slides &

Calendar

January 9, 2019 Wednesday

8:30am - 2:00pm • Annual Meeting & Food Show-Pomona

Thomas



www.Super-Coop.org



- * Handbook
- * Fee Structure
- * Approved Distributors List
- * Brown Box Storage Policy
- * Governing Rules
- * Calendar
- * RFP Manufacturer Pricing
- * FAQs page

Member Dashboard

SANTA CLARITA VALLEY SCHOOL FOOD SERVICES AGENCY (4070-00 / 100764)









III Entitlement Overview

School Year 2018-2019

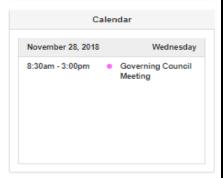
	Entitlement		Available	Percent
Commodity Type	Allocated	Spont	Amount	Available

Current School Year +

Select a previous school year to see historical information.

School Year 2018-2019 Countdown

227 days, 7 hours, 18 minutes, 37 seconds remaining



Overall Entitler	nent
Initial Entitlement	\$607,054.17
Adjustments	\$87,650.33
Adjusted Entitlement	\$694,704.50

Manufacturer Pounds				
Manufacturer	Pounds			
View All Items				
20TH CENTURY (100000)	11,502.59			
Ardella's (100033)	354,448.90			
Asian Food Solutions (115098)	101,769.68			
Basic American (100046)	24,760.13			
Bongards Creameries (100912)	82,242.70			
Brookwood Farms, Inc (101011)	13,949.60			
Buena Vista (100069)	116,411.55			
Cargil Meat Solutions (100765)	8,394.11			
Cargill Kitchen (Sunny Fresh) (100508)	526,960.65			
Chef's Corner (115134)	237,129.59			
Comida Vida (110128)	115,709.52			
ConAgra (Lamb Weston) (100329)	13.620.91			

SANTA CLARITA VALLEY SCHOOL FOOD SERVICES AGENCY (4070-00 / 100764)





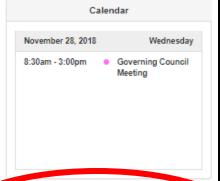


Pi	rocessed Entitlement	
	Available Amount	Processed
+ Processed Entitlement	\$94,171.00	400/
		49%

Select a previous school year to see historical information.

School Year 2018-2019 Countdown

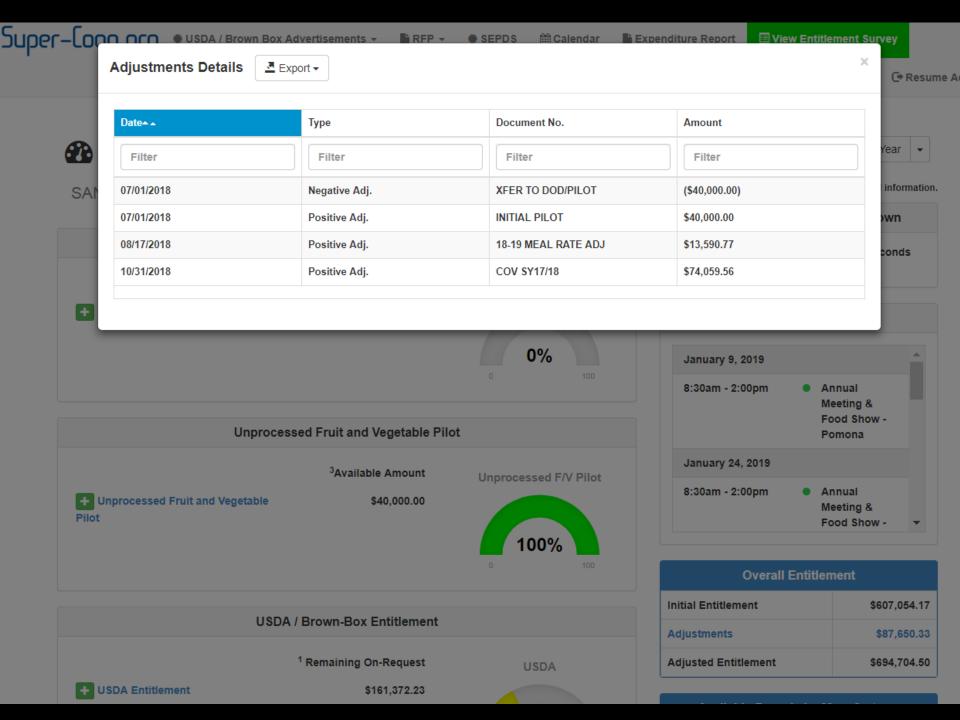
227 days, 7 hours, 18 minutes, 37 seconds remaining



Overall Entitlement				
Initial Entitlement	\$607,054.17			
Adjustments	\$87,650.33			
Adjusted Entitlement	\$694,704.50			

Available Pounds by Manufacturer				
Manufacturer	Pounds			
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Basic American (100046)	24,760.13			
Bongards Creameries (100912)	82,242.70			
Brookwood Farms, Inc (101011)	13,949.60			
Buena Vista (100069)	116,411.55			
Cargil Meat Solutions (100765)	8,394.11			
Cargill Kitchen (Sunny Fresh)	526,960.65			

Fntitlement Overview



Member Dashboard

SANTA CLARITA VALLEY SCHOOL FOOD SERVICES AGENCY (4070-00 / 100764)







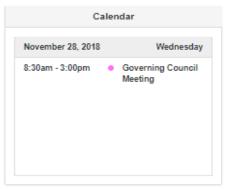


Current School Year +

Select a previous school year to see historical information.

School Year 2018-2019 Countdown

227 days, 7 hours, 18 minutes, 37 seconds remaining



Overall Entitlement				
Initial Entitlement	\$607,054.17			
Adjustments	\$87,650.33			
Adjusted Entitlement	\$694,704.50			

1	Available Pounds by Manufacturer					
	Manufacturer	Pounds				
	View All Items					
	20TH CENTURY (100000)	11,502.59				
	. 1-Ua's (100033)	25450				
	Asian Food Solutions (115098)	101,769.68				
	Basic American (100046)	24,760.13				
	Bongards Creameries (100912)	82,242.70				
	Brookwood Farms, Inc (101011)	13,949.60				
	Buena Vista (100069)	116,411.55				
	Cargil Meat Solutions (100765)	8,394.11				

526,960.65

Cargill Kitchen (Sunny Fresh)

J.R. Simplot (100478) 61,199.25

Commodity Pounds by Manufacture/Item

■ Export

Manufacture -	Mfg. Item / USDA Code	Item Description	FMV		Pounds Available
J.T.M. Food Group (100278)	Filter	Filter			
J.T.M. Food Group (100278)	110242	Cmdy - Cheese Barrel (700037)	655	1	110,201.8300
J.T.M. Food Group (100278)	110138	CMDY - PORK BONELESS LEG ROAST (700095)	.444	5	142,912.2800
J.T.M. Food Group (100278)	100883	Cmdy - Turkey Thighs Bulk (700076)	1.364	1	34,896.7000
J.T.M. Food Group (100278)	100193	Cmdy - Pork Boneless Picnic (700031)	.1119	9	30,759.3400
J.T.M. Food Group (100278)	100156	Cmdy - Beef Special Lean (700029)	3 233	7	39,722.5600
J.T.M. Food Group (100278)	100154	Cmdy - Beef Coarse Bulk (700028)	2.3 8	1	327,456.5400

« 1 »

20 Per Page 🔻

(101116)	
Piazza Pizza (100429)	263,045.05
Red Gold (100439)	181,269.23
Rich's (100441)	140,209.93
Rose & Shore (100452)	242,393.77
Schwan's (100466)	630,413.88
Tabatchnick Fine Foods (100393)	6,661.11
Tasty Brands (115101)	77,669.02
Tony Robert's Company (100524)	161,272.49
TOOL 9 FOR 904001 9 (100914)	21 502 45

Member Dashboard

SANTA CLARITA VALLEY SCHOOL FOOD SERVICES AGENCY (4070-00 / 100764)





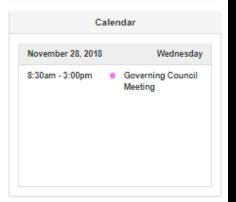




Current School Year +

Select a previous school year to see historical information.



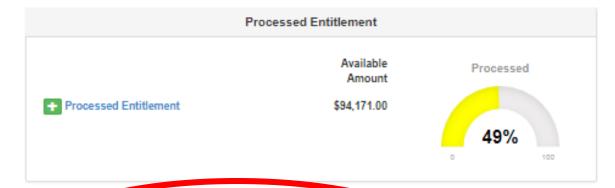


Overall Entitlement									
Initial Entitlement	\$607,054.17								
Adjustments	\$87,650.33								
Adjusted Entitlement	\$694,704.50								

Available Pounds by Manufacturer									
Manufacturer	Pounds								
View All Items									
20TH CENTURY (100000)	11,502.59								
Ardella's (100033)	354,448.90								
Asian Food Solutions (115098)	101,769.68								
Basic American (100046)	24,760.13								
Bongards Creameries (100912)	82,242.70								
Brookwood Farms, Inc (101011)	13,949.60								
Buena Vista (100069)	116,411.55								
Cargil Meat Solutions (100765)	8,394.11								

Date 🛦	Туре	Document No.	Mfg. Item No.	Distributor Item No.	Item Description	Manufacture	Quantity	Lbs*	Total Entitlement (\$)	Distributor Name
▼ Filter	Filte	Filter	Filter	Filter	Filter	Filter				Filter
2018-07-18	INVOICE	I- PSI000130	CNQ791203P	403390	CMDY TRAD PORK SAUSAGE PATTY	Don Lee Farms (100166)	24	960.00	\$1,067.42	SYSCO (UNDEFINED)
2018-07-25	CREDIT	1245659	666010-0928	405424	DK WG BRD TRAD DRUMSTICKS	Tyson Commodity (100530)	26	616.72	\$537.90	GOLD STAR FOODS
2018-07-31	INVOICE	I- PSI000313	CNQ791203P	403390	CMDY TRAD PORK SAUSAGE PATTY	Don Lee Farms (100166)	10	400.00	\$444.76	SYSCO (UNDEFINED)
2018-08-01	INVOICE	179570955	97576	403406	WG BEAN & CHS BURRITO IW	MCI/Los Cabos (100340)	42	128.52	\$212.71	SYSCO (VENTURA)
2018-08-01	INVOICE	179570955	78976	403799	BREAKFAST PIZZA BAGELS	Tony Robert's Company (100524)	6	36.00	\$58.65	SYSCO (VENTURA)
2018-08-01	INVOICE	179570955	78674	403231	4X6 WG SMART PEPP PIZZA 50/50	Schwan's (100466)	2	22.32	\$14.53	SYSCO (VENTURA)
2018-08-01	INVOICE	179570955	77387-12685	400820	WG 5" MOZZ CHEESE MAX STIX	Conagra Gilardi (100232)	32	193.92	\$315.92	SYSCO (VENTURA)
2018-08-01	INVOICE	179570955	76468	400184	POTATO PEARLS	Basic American (100046)	7	735.00	\$45.64	SYSCO (VENTURA)
2018-08-01	INVOICE	179570955	666010-0928	405424	DK WG BRD TRAD DRUMSTICKS	Tyson Commodity (100530)	58	1,375.76	\$1,232.27	SYSCO (VENTURA)
2018-08-01	INVOICE	179570955	44881	401657	RF MILD CHDR CHS STICK IW	Land O' Lakes (100307)	4	42.00	\$69.51	SYSCO (VENTURA)
2018-08-01	INVOICE	179570955	1171	403534	CMDY WG MINI TWIN CHSBRGRS IW	Tyson Commodity (100530)	30	310.80	\$720.47	SYSCO (VENTURA)
2018-08-01	INVOICE	179570955	10577	403461	CMDY BF SAUS ON WG BISCUIT IW	Tyson Commodity (100530)	12	113.64	\$263.43	SYSCO (VENTURA)
2018-08-01	INVOICE	179570955	003859-0928	404683	WG KRISPY KRUNCH TENDERS	Tyson Commodity (100530)	60	1,179.60	\$1,056.57	SYSCO (VENTURA)
2018-08-13	INVOICE	179580745	2004531			Del Monte Foods (115116)	16	211.20	\$142.37	SYSCO (VENTURA)
2018-08-15	INVOICE	179583033	RPKNA99	401456	MARINARA SAUCE	Red Gold (100439)	12	90.24	\$37.04	SYSCO (VENTURA)
2018-08-15	INVOICE	179583033	MCL03622	401258	SPICY SKIN ON SPIRALS	McCain (100339)	52	2,269.28	\$238.05	SYSCO (VENTURA)
2018-08-15	INVOICE	179583033	CP5670	401765	CMDY 2.45 PREMIUM BEEF PATTY	J.T.M. Food Group (100278)	34	1,268.20	\$2,939.81	SYSCO (VENTURA)

Verify Value Pass Through (VPT)



Entitlement Overview School Year 2018-2019

Total Entitlement	\$694,704.50				
Processed	\$192,223.23	\$98,051.98	\$94,171.00	49%	Details
¹ USDA	\$462,481.27	\$227,176.52	\$235,304.75	51%	Details
³ Unprocessed F/V Pilot	\$40,000.00	\$0.00	\$40,000.00	100%	Details
² DOD	\$0.00	\$0.00	\$0.00	0%	Details
Commodity Type	Entitlement Allocated	spent	Amount	Percent Available	

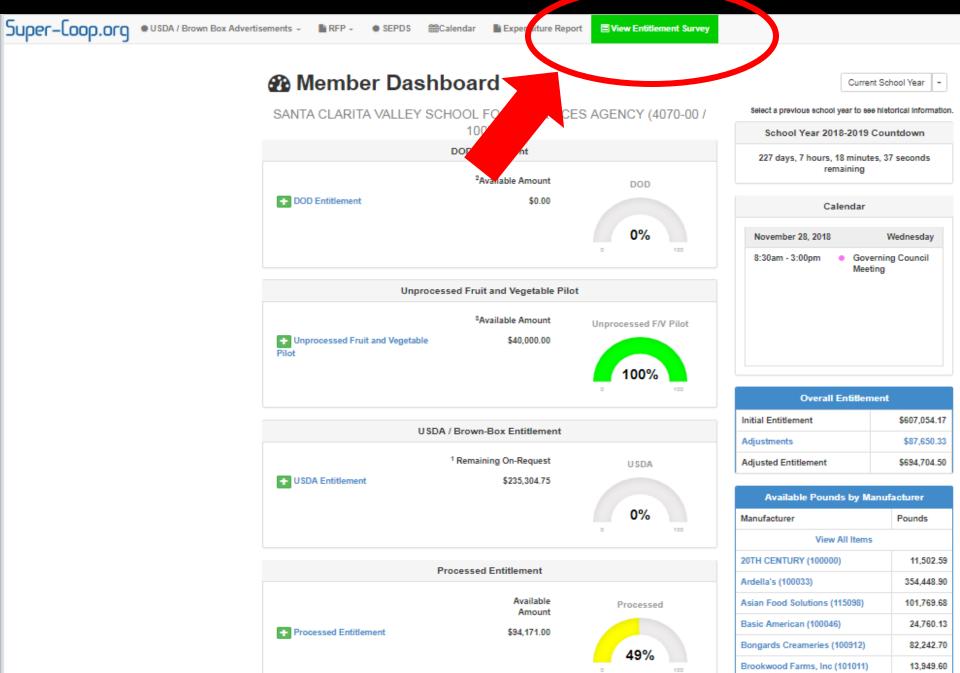
As of 11/15/2018 03:40:17 PM (PST)

View All Items	
20TH CENTURY (100000)	11,502.59
Ardella's (100033)	354,448.90
Asian Food Solutions (115098)	101,769.68
Basic American (100046)	24,760.13
Bongards Creameries (100912)	82,242.70
Brookwood Farms, Inc (101011)	13,949.60
Buena Vista (100069)	116,411.55
Cargil Meat Solutions (100765)	8,394.11
Cargill Kitchen (Sunny Fresh) (100508)	526,960.65
Chef's Corner (115134)	237,129.59
Comida Vida (110128)	115,709.52
ConAgra (Lamb Weston) (100329)	13,620.91
Conagra Gilardi (100232)	190,058.73
Del Monte Foods (115116)	102,452.40
Don Lee Farms (100166)	229,735.81
E.S. Foods (100189)	12,807.00
ELEMENTS (100743)	15,606.75
Farmington Fresh (100798)	76.92
Father's Table (100225)	25,303.78
Foster Farms (100206)	62,118.63
Fresh Innovations (100224)	476,196.07
Garden Banner (115119)	37,382.67
Heinz North America (100252)	112,611.15
Highliner (100214)	112,624.00

¹ The "Available Amount" represents the amount remaining on-order not yet shipped to the distributor from the USDA.

² Expenditure is updated monthly.

³ Expenditure is updated monthly.

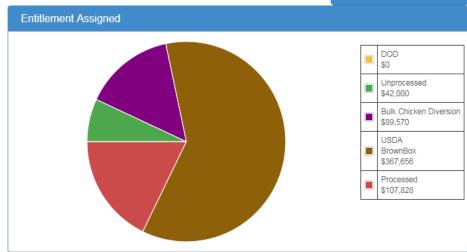


Annual Entitlement Expenditure Requests 2018-2019 Confirmation



G Back to Dashboard





Bulk Chicken Pound Diversion by Raw Material											
PTV	Pounds Allocated	Dark	White	Entitlement Utilized							
.8957	0	0	0	.00							
.8957	0	0	0	.00							
.8957	0	0	0	.00							
.8957	100,000	40,000	60,000	89570.00							
	.8957 .8957	.8957 0 .8957 0	.8957 0 0 .8957 0 0 .8957 0 0	.8957 0 0 0 .8957 0 0 0 .8957 0 0 0							

USDA / Brown-Box Entitlement

Processed Entitlement

USDA Entitlement

Processed Entitlement

¹ Remaining On-Request

\$235,304.75

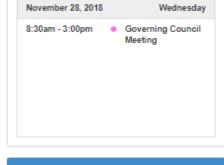
Available

\$94,171.00

Amount

USDA

Processed



Overall Entitlement								
Initial Entitlement	\$607,054.17							
Adjustments	\$87,650.33							
Adjusted Entitlement	\$694,704.50							

Available Pounds by Manufacturer									
Manufacturer	Pounds								
View All Items									
20TH CENTURY (100000)	11,502.59								
Ardella's (100033)	354,448.90								
Asian Food Solutions (115098)	101,769.68								
Basic American (100046)	24,760.13								
Bongards Creameries (100912)	82,242.70								
Brookwood Farms, Inc (101011)	13,949.60								

USDA / Brown Box Advertisements

+ New Advertisement	Export →
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Request	Ad #▲	Ad Type	USDA Code	Item	FMV	Quantity	Lot#	Customer	Date Offered	Due / Storage Date	Pack Size	Item Cat.	Prod. Grp.	Edit	Details
	Filte		Filter	Filter			Filter	Filter							
	1421	In-Storage	110845	EGGS WHOLE FRZ CTN (500583)	25.3400	325	CAA290276	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	01/31/2018	12/2 LB	EGGS	WHL EGG		Details
	1586	In-Storage	100022	CHEESE MOZ PART SKIM FRZ LVS (500006)	92.6800	437	CAA304406	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	04/03/2018	8/6 LB	CHEESE	MOZZ		Details
	1760	In-Storage	110161	FRUIT MIX DRIED (500334)	69.9500	34	CAA312231	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/14/2018	07/15/2018	5/5LB	SNACKS	TRAIL MIX		Details
	1763	In-Storage	110349	BEEF 100% PTY 85/15 FRZ RAW (500454)	111.3000	185	CAA312233	SUPER COOP SURPLUS USDA (GOLDSTAR)	10/05/2018	07/20/2018	40 LB	PROC BEEF	BF PATTY		Details
	1764	In-Storage	110858	FLOUR WHITE WW 100% BAG (500601)	4.3000	757	CAA312388	SUPER COOP SURPLUS USDA (GOLDSTAR)	10/05/2018	07/30/2018	25 LB	BAKING NDS	FLOUR		Details
	1776	In-Storage	100127	BEEF FULLY COOKED CAN (500599)	92.4800	349	CAA312387	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	08/15/2018	24/24 OZ	CNND GOODS	BEEF		Details
	1778	In-Storage	100329	TOMATOES DICED CAN (500074)	13.2000	106	CAA312144	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	08/31/2018	6/#10	CNND GOODS	DCD TOMT		Details
	1812	In-Storage	100373	BEANS GREAT NORTHERN CAN (500368)	13.5600	119	CAA312214	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	09/15/2018	6/#10	CNND GOODS	BEAN		Details
	1816	Pending / On-Order	110861	SQUASH BUTTERNUT DICED IQF CTN (500592)	16.3300	173	CAA312348	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/07/2018	11/15/2018	6/5 LB	FRZN VEG	SQUASH		Details
	1822	In-Storage	110349	BEEF 100% PTY 85/15 FRZ RAW (500454)	111.3000	133	CAA312233	VICTOR VALLEY UNION HIGH SCHOOL DISTRICT (100941)	10/12/2018	07/20/2018	40 LB	PROC BEEF	BF PATTY		Details
	1834	Pending / On-Order	100022	CHEESE MOZ PART SKIM FRZ LVS (500006)	92.6800	47	CAA311928	BEAUMONT UNIFIED SCHOOL DISTRICT	09/17/2018	02/15/2019	8/6 LB	CHEESE	MOZZ		Details

Available – Wanted – Surplus

DA / Brown Box Advertisements

+ New Advertisement	■ Export
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Request	Ad #▲	Ad Type	USDA Code	Item	FMV	Quantity	Lot#	Customer	Date Offered	Due / Storage Date	Pack Size	Item Cat.	Prod. Grp.	Edit	Details
	Filte		Filter	Filter			Filter	Filter							
	1421	In-Storage	110845	EGGS WHOLE FRZ CTN (500583)	25.3400	325	CAA290276	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	01/31/2018	12/2 LB	EGGS	WHL EGG		Details
	1586	In-Storage	100022	CHEESE MOZ PART SKIM FRZ LVS (500006)	92.6800	437	CAA304406	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	04/03/2018	8/6 LB	CHEESE	MOZZ		Details
	1760	In-Storage	110161	FRUIT MIX DRIED (500334)	69.9500	34	CAA312231	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/14/2018	07/15/2018	5/5LB	SNACKS	TRAIL MIX		Details
	1763	In-Storage	110349	BEEF 100% PTY 85/15 FRZ RAW (500454)	111.3000	185	CAA312233	SUPER COOP SURPLUS USDA (GOLDSTAR)	10/05/2018	07/20/2018	40 LB	PROC BEEF	BF PATTY		Details
	1764	In-Storage	110858	FLOUR WHITE WW 100% BAG (500601)	4.3000	757	CAA312388	SUPER COOP SURPLUS USDA (GOLDSTAR)	10/05/2018	07/30/2018	25 LB	BAKING NDS	FLOUR		Details
	1776	In-Storage	100127	BEEF FULLY COOKED CAN (500599)	92.4800	349	CAA312387	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	08/15/2018	24/24 OZ	CNND GOODS	BEEF		Details
	1778	In-Storage	100329	TOMATOES DICED CAN (500074)	13.2000	106	CAA312144	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	08/31/2018	6/#10	CNND GOODS	DCD TOMT		Details
	1812	In-Storage	100373	BEANS GREAT NORTHERN CAN (500368)	13.5600	119	CAA312214	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	09/15/2018	6/#10	CNND GOODS	BEAN		Details
	1816	Pending / On-Order	110861	SQUASH BUTTERNUT DICED IQF CTN (500592)	16.3300	173	CAA312348	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/07/2018	11/15/2018	6/5 LB	FRZN VEG	SQUASH		Details
	1822	In-Storage	110349	BEEF 100% PTY 85/15 FRZ RAW (500454)	111.3000	133	CAA312233	VICTOR VALLEY UNION HIGH SCHOOL DISTRICT (100941)	10/12/2018	07/20/2018	40 LB	PROC BEEF	BF PATTY		Details
	1834	Pending / On-Order	100022	CHEESE MOZ PART SKIM FRZ LVS (500006)	92.6800	47	CAA311928	BEAUMONT UNIFIED SCHOOL DISTRICT	09/17/2018	02/15/2019	8/6 LB	CHEESE	MOZZ		Details

Available – Wanted – Surplus

ISDA / Brown Box Advertisements

	JSDA / Brown Box Advertisements						Request Selected Items New Advertisement								
Request	Ad#▲	Ad Type	USDA Code	Item	FMV	Quantity	Lot#	Customer	Date Offered	Storage Date	Pack Size	Item Cat.	Prod. Grp.	Edit	Detail
	Filte		Filter	Filter			Filter	Filter							
•	1421	In-Storage	110845	EGGS WHOLE FRZ CTN (500583)	25.3400	325	CAA290276	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	01/31/2018	12/2 LB	EGGS	WHL EGG		Detail
	1586	In-Storage	100022	CHEESE MOZ PART SKIM FRZ LVS (500006)	92.6800	437	CAA304406	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	04/03/2018	8/6 LB	CHEESE	MOZZ		Detail
✓	1760	In-Storage	110161	FRUIT MIX DRIED (500334)	69.9500	34	CAA312231	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/14/2018	07/15/2018	5/5LB	SNACKS	TRAIL MIX		Detail
	1763	In-Storage	110349	BEEF 100% PTY 85/15 FRZ RAW (500454)	111.3000	185	CAA312233	SUPER COOP SURPLUS USDA (GOLDSTAR)	10/05/2018	07/20/2018	40 LB	PROC BEEF	BF PATTY		Detail
	1764	In-Storage	110858	FLOUR WHITE WW 100% BAG (500601)	4.3000	757	CAA312388	SUPER COOP SURPLUS USDA (GOLDSTAR)	10/05/2018	07/30/2018	25 LB	BAKING NDS	FLOUR		Detail
•	1776	In-Storage	100127	BEEF FULLY COOKED CAN (500599)	92.4800	349	CAA312387	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	08/15/2018	24/24 OZ	CNND GOODS	BEEF		Detail
	1778	In-Storage	100329	TOMATOES DICED CAN (500074)	13.2000	106	CAA312144	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	08/31/2018	6/#10	CNND GOODS	DCD TOMT		Detail
	1812	In-Storage	100373	BEANS GREAT NORTHERN CAN (500368)	13.5600	119	CAA312214	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/08/2018	09/15/2018	6/#10	CNND GOODS	BEAN		Detail
	1816	Pending / On-Order	110861	SQUASH BUTTERNUT DICED IQF CTN (500592)	16.3300	173	CAA312348	SUPER COOP SURPLUS USDA (GOLDSTAR)	11/07/2018	11/15/2018	6/5 LB	FRZN VEG	SQUASH		Detail
	1822	In-Storage	110349	BEEF 100% PTY 85/15 FRZ RAW (500454)	111.3000	133	CAA312233	VICTOR VALLEY UNION HIGH SCHOOL DISTRICT (100941)	10/12/2018	07/20/2018	40 LB	PROC BEEF	BF PATTY		Detail
	1834	Pending / On-Order	100022	CHEESE MOZ PART SKIM FRZ LVS (500006)	92.6800	47	CAA311928	BEAUMONT UNIFIED SCHOOL DISTRICT (100094)	09/17/2018	02/15/2019	8/6 LB	CHEESE	MOZZ		Detail



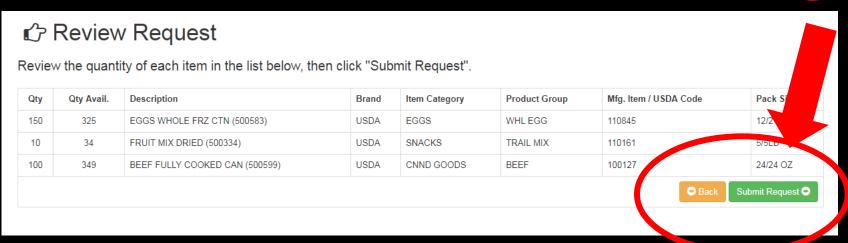




Fill in the quantity of each item in the list below, then click "Review Request".

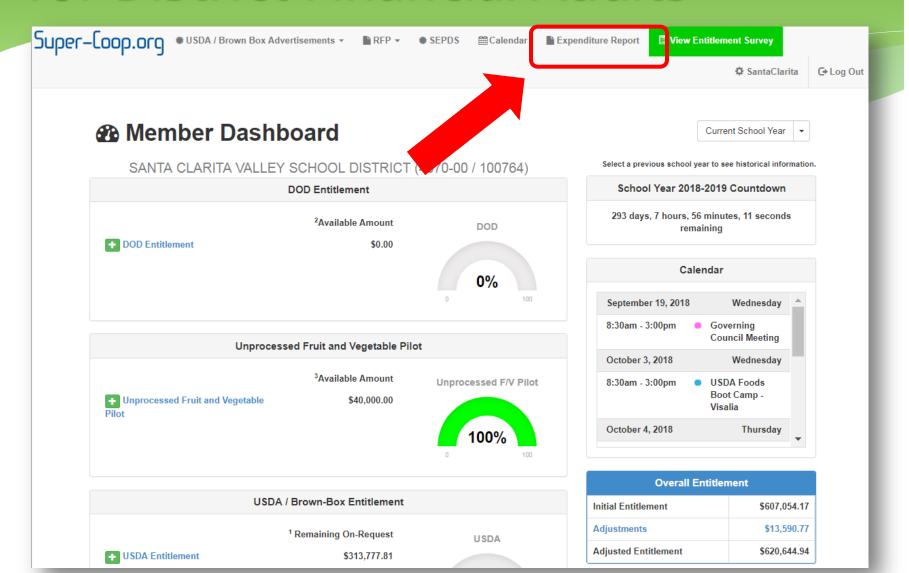
Qty	Qty Avail.	Description	Brand	Item Category	Product Group	Mfg. Item / USDA Code	Pack 9
150	325	EGGS WHOLE FRZ CTN (500583)	USDA	EGGS	WHL EGG	110845	12
10	34	FRUIT MIX DRIED (500334)	USDA	SNACKS	TRAIL MIX	110161	SIB
100	349	BEEF FULLY COOKED CAN (500599)	USDA	CNND GOODS	BEEF	100127	24/24 OZ
						⊘ Cancel	Review Request



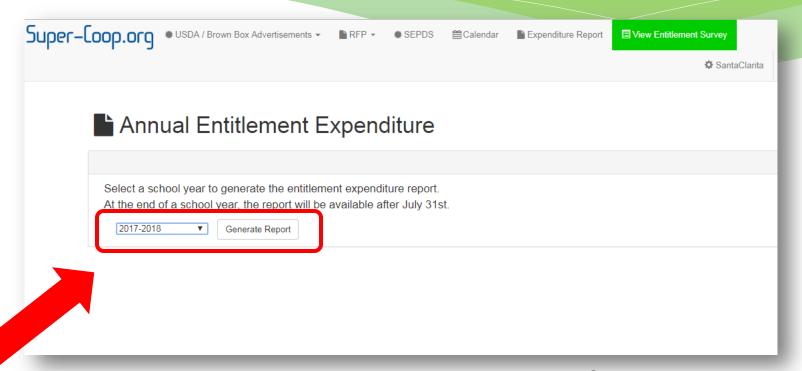


- 7
 - Email confirmation of request
 - Watch your USDA Live Inventory on GSF

USDA Foods Expenditure Report for District Financial Audits



USDA Foods Expenditure Report for District Financial Audits



- Available annually in August for prior year
- Processors and distributors have until August 31 to post prior year sales









SantaClarita

Annual Entitlement Expenditure

Select a school year to generate the entitlement expenditure report.

At the end of a school year, the report will be available after July 31st.

2017-2018

Generate Report

Export as PDF

Super-Coop.org

Annual Entitlement Expenditure Report

SANTA CLARITA VALLEY SCHOOL DISTRICT (4070-00 / 100764) School Year: 2017-2018

(Data as of: 9/10/2018, 4:04:33 PM PST)

Entitlement Overview

Initial Entitlement	\$569,692.30
Adjustments	\$255,117.93
Total Entitlement	\$824,810.23
Total Spent	\$682,984.96

Super-Coop.org

Annual Entitlement Expenditure Report

SANTA CLARITA VALLEY SCHOOL FOOD SERVICES AGENCY (4070-00 / 100764) School Year: 2017-2018 (Data as of: 12/13/18 11:47:00 MMPST)

Entitlement Overview

Initial Entitlement	\$569,692.30
Adjustments	\$290,805.73
Total Entitlement	\$860,498.03
Total Spent	\$682,984.96

Commodity Break Down

USDA Direct Delivery (Brown-Box)	
Total Spent	\$376,287.21
Processed USDA Foods	
Total Spent	\$271,009.95
DOD	
Total Spent	\$0.00
Unprocessed F/V Pilot	
Total Spent	\$35,687.80

Let's Talk Chicken



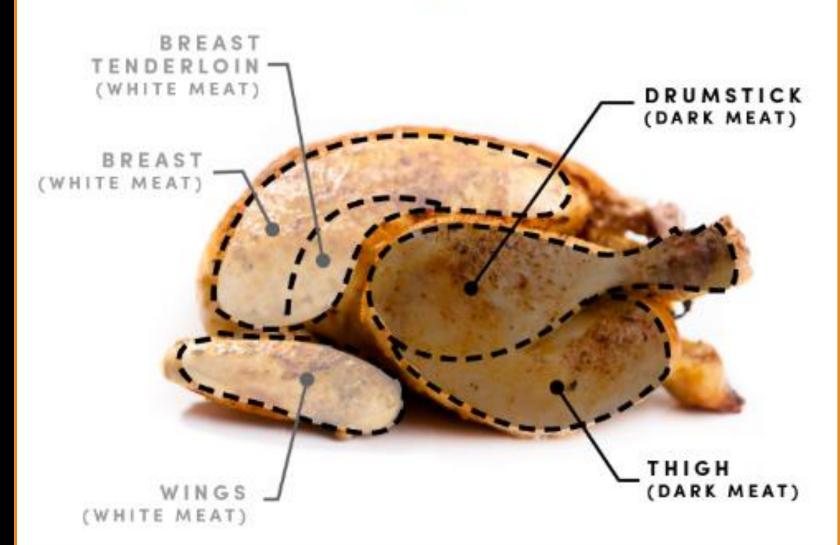




CHICKEN

WHITE (VS) DARK





The Chicken Report



USE white & dark meat in appropriate portions

Manufacturer	White	Dark
Pilgrim's Pride	50%	50%
Rich Chicks	69%	31%
Tyson	60%	40%

The whole bird and nothing but the whole bird...



Chicken and Your Entitlement



- * Chicken allocations not deducted from your processed entitlement remaining
- * Be sure to leave entitlement to cover purchases
- * Need more chicken? Contact us!
 - * Processor, pounds, use dark & white



How Much Chicken Do I Have Left?



ProcessorLink™

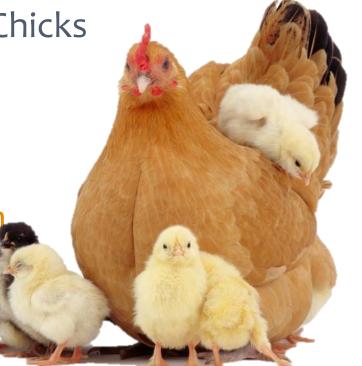
* https://www.processorlink.com

* Pilgrim's Pride (Goldkist) & Rich Chicks



* https://www.K12foodservice.com

* Tyson





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K12 Services, Incorporated

1602 Village Market Blvd Suite 200 Leesburg, VA 20175

Customer Service (571) 409-6560 info@k12servicesinc.com











🚨 My Account Menu

RA



4070-00 SANTA CLARITA VALLEY SCHOOL (CA)

Manufacturer

13 of 13 selected ▼

School Year

2018-19 🔻

Account Info

ୌ଼୍ Balance Overview

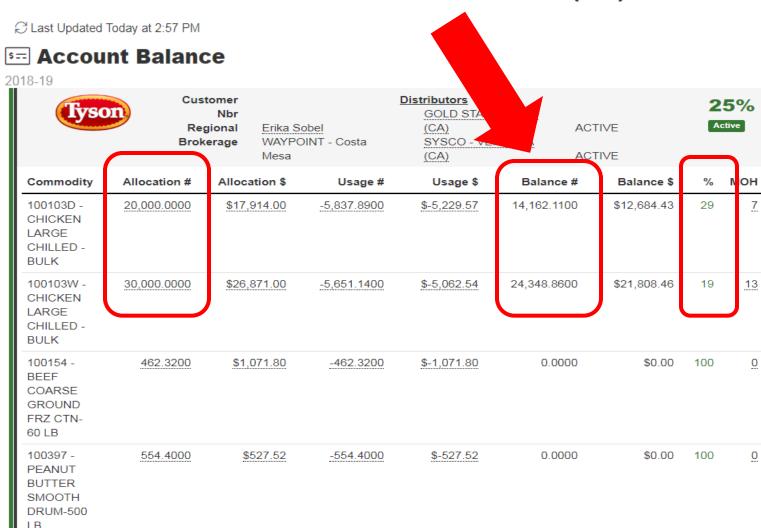
Account
Balance

⊕ Product Usage

Transaction
Summary

Contact Info









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Home Page

School Year:

Contact Manufacturer

Help



Home











Reports

Santa Clarita Valley School (CA-4070-00)

Santa Clarita, California, SY 2018-2019

Donated Food Bank Summary

	•			
Manufacturer	Commodity	Materia Nbr	Balance (%)	Balance (lbs)
Ardellas	Mozzarella 6 FRZ	100022	0%	0.00
Buena Vista Food Products	Eggs Whole FRZ	100046	-11%	-6.16
Cargill Kitchen Solutions	Whole Eggs Bulk	100047	0%	0.00
Del Monte Foodservice	Peaches Cling Dice	100220	0%	0.00
	Pears Dice, CND	100225	0%	0.00
Fresh Innovations of California, LLC	Apples – Bulk	110149	0%	0.00
Land O'Lakes	Cheese Barrel 500	110242	0%	0.00
McCain Foods USA, Inc.	Potatoes, Bulk	100506	0%	0.00
Rose & Shore, Inc.	Pork Boneless Picnic	100193	0%	0.00
	Cheddar Yellow	110254	0%	0.00
Schwan's Food Service, Inc.	Mozzarella Unfrz	110244	0%	0.00

Verify Transactions

2018-2019

Click on a row below to verify

Month	Correct	Incorrect	Not Verified
July	0	0	0
August	23	0	6
September	0	0	5

Total Entitlement Utilized

\$13,421.53

through ProcessorLink™ manufacturers

Become a better ProcessorLink user.

Take the Tour →

Any balance surplus not meeting par is shown an orange portion in the Balance (%) column. Par is the target percentage balance that each donated food account should equal today based on a school year beginning August 1st and ending May 31st.

Other Important Information



Entitlement Redistribution



- * January 31 & March 30
 - * Re-allocation of entitlements "sweeps"
 - * Chicken pounds sweep
- * Spend your DoD Produce by April 30
 - * State sweeps May 1
- * \$pend \$pend \$pend!



DoD Fresh Produce



- * Want to change allocation?
- * Call Cynthia Barcelo @ Gold Star/Super Co-Op

CynthiaBarcelo@Super-Coop.org

Phone (909) 843-9640

Mon-Fri 8AM – 4PM

* Spend by April 30 before state sweeps





- * Single survey in February/March? 2019
- * Online
 - * DoD Fresh Produce
 - * Unprocessed Fruit & Vegetable Pilot
 - * Direct Delivery (brown box)
 - * Processed dollars
 - Chicken pounds allocations



Annual Entitlement Expenditure Requests: Introduction

Step 1 of 7

The survey consists of seven easy steps;

- 1. Introduction
- 2. Allocate Entitlement Funds to the desired USDA foods program types
- 3. Bulk Chicken Pound Diversion by Raw Material
- 4. Input quantity amounts for USDA/BrownBox items
- 5. Review summary
- 6. Processor Diversion Survey
- Confirmation

The survey has the ability of allowing you to save your work and continue at a later time.

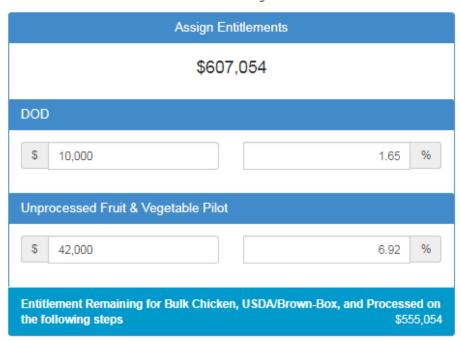
Important: If the survey has not been submitted by the deadline, the quantity amounts inputted will automatically be submitted (if the survey had already been started). The deadline to submit the survey is 02/23/2018.

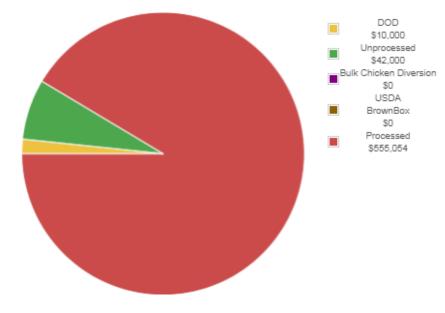
Step 2: Allocate Entitlement Funds >

Annual Entitlement Expenditure Requests: Allocate Entitlement Funds

Step 2 of 7

Enter the dollar amount desired to allocate entitlement funds for the following USDA Food Programs; DOD and then Unprocessed Pilot. The remaining balance will be allocated to the USDA/BrownBox and Processed commodities Program.





Step 3: Bulk Chicken Pound Diversion by Raw Material >



* Processed USDA Foods

- * Indicate manufacturers you expect to use
 - * Select by USDA Food item (beef, pork, cheese)
 - * ☑ Check box if you didn't use this year
- * Use today's food show to prepare
- * Contact me directly about new manufacturers



Annual Entitlement Expenditure Requests: Processor Diversion Survey

Step 6 of 7

Processor Diversion Survey						
Manufacturer	Item No.	Item Description	Will You Use	Use at Elementary	Use at High School	Use for À La Carte
20th CENTURY FOOD PRODUCTS	100046	EGGS WHOLE FRZ CTN-6/5 LB	Yes ▼	Yes ▼	No ▼	No ▼
20th CENTURY FOOD PRODUCTS	100206	APPLE SLICES CAN-6/10	No ▼			
20th CENTURY FOOD PRODUCTS	100235	CHERRIES RED TART PITTED FRZ CTN-30	Yes ▼	Yes ▼	No ▼	No ▼
20th CENTURY FOOD PRODUCTS	100244	BLUEBERRY CULTIVATED FRZ CTN-30 LB	No ▼			
20th CENTURY FOOD PRODUCTS	100301	CRANBERRIES DRIED PKG-5/5 LB	No ▼			
20th CENTURY FOOD PRODUCTS	100317	SWEET POTATOES W/ SYRUP CAN-6/10	No ▼			
20th CENTURY FOOD PRODUCTS	100439	OIL VEGETABLE BTL-6/1 GAL	No ▼			
20th CENTURY FOOD PRODUCTS	100935	SUNFLOWER SEED BUTTER 6-5#'S	No ▼			
ADVANCE PIERRE (TYSON FOODS)	100154	BEEF COARSE GROUND FRZ CTN-60 LB	No ▼			
ADVANCE PIERRE (TYSON FOODS)	100193	PORK PICNIC BNLS FRZ CTN-60 LB	No ▼			
ADVANCE PIERRE (TYSON FOODS)	100397	PEANUT BUTTER SMOOTH DRUM-500	No ▼			
ALBIES FOODS	110244	CHEESE MOZ LM PART SKIM UNFZ PROC PK	No ▼			
AMERICAN FOOD GROUP	100154	BEEF COURSE GROUND	No ▼			
ARDELLA'S PIZZA	100022	CHEESE MOZ LM PART SKIM FRZ LVS-8/6	No ▼			
ARDELLA'S PIZZA	100332	TOMATO PASTE FOR BULK PROCESSING	No ▼			
ARDELLA'S PIZZA	110254	CHEESE CHED YEL BLOCK 40 LB	No ▼			



* PROCESSED CHICKEN

- * 100103 Large birds
 - * Patties, nuggets, fajita, etc.
 - * Need to allocate pounds
- * 100100 Small birds
 - * Bone-in parts
 - * Single balance don't allocate
- * 100113 Chicken Legs
 - * Single balance don't allocate





* PROCESSED CHICKEN

- * 100103 Large birds
- * Allocate by total pounds
 - * Tyson
 - * Pilgrim's/Goldkist
 - * Rich Chicks
 - * Other?
- * No allocation = No chicken discount



Annual Entitlement Expenditure Requests: Bulk Chicken Pound Diversion by Raw Material

Step 3 of 7

Bulk Chicken Pound Diversion by Raw Material

Manufacturer Pounds to Allocate Dark White **Entitlement Utilized** FIT FOODZ \$.8957 0 0 \$0 0 PILGRIMS PRIDE (GOLD KIST) \$.8957 0 0 \$0 0 RICH CHICKS \$.8957 0 0 \$0 0 TYSON FOODS \$.8957 0 0 \$0 0 0 0 0 Totals **\$**0

← Go Back and Edit

Step 4: Calculate FMV



- * Webinar!
- * Date & Time TBA
- * February or March 2019



Annual Training – October









Questions?

Dr. Lynnelle Grumbles, RDN, SNS

(661) 295-1574 x103

Santa Clarita Valley School Food Services Agency

Super Co-Op Lead Agency

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California Department of Education Food Distribution Division

Amy Bell

CDE - Food Distribution Program





Administrator

Cynthia Barcelo

USDA Foods Program Manager

Stephanie Ewing, RD

Vice President



Gold Star Foods